

AMIT BHATT
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Strategic Finance & M&A Leader | Verizon | \$10B+ Transactions | \$5B+ Commercial Impact | CFA | AI

With over 15 years of experience driving multi-billion-dollar enterprise growth through strategic financial leadership, I collaborated closely with C-level executives to shape financial strategy, enhance performance, and maximize shareholder value. My areas of expertise include FP&A, Commercial Finance, M&A, Business Partnering, Strategy, AI driven Decision Models and Operational Excellence.

CORE LEADERSHIP SKILLS

- Commercial Finance • Business Case Development • Investment Proposals
- Valuation (Public & Private) M&A • Divestitures • Acquisitions & Integration
- Enterprise FP&A • Forecasting • Capital Allocation • Balance Sheet Strategy • CF Optimization
- Pricing • Promotions • Product Economics • Operational Finance
- AI/Automation for Forecasting • Decision-Support Analytics • Financial Modeling Automation
- Cross functional leadership • Stakeholder Management • Board Presentations
- Team leadership (1- 5 direct reports), Mentoring new FLDP hires, thought leadership

SELECT ACHIEVEMENTS

- **\$100M+** Revenue Impact — High-Yield Savings Account (Open Bank/Santander): Led financial strategy, pricing economics, and end-to-end modeling for Verizon's partnership-driven HYSA launch.
- **\$700M** Cash Flow Uplift — Verizon Visa Credit Card: Developed the full business case for Verizon's consumer credit card financing program, funding mechanics, rewards economics, and credit strategy.
- **\$3.5B** EBITDA Impact — Device Financing Strategy: Designed Verizon's 36-month device financing construct that significantly improved Churn, ARPU, and lifetime value across the postpaid portfolio.
- **\$5.2B** Tower Divestiture — American Tower (Industry's Largest Transaction): Led valuation, diligence, financial modeling, and transaction execution for the sale of 11.4K Verizon cell towers to AMT
- **\$3.6B** Data Center Divestiture — Equinix: Directed financial separation, synergy analysis, deal modeling, and strategic rationale for the divestiture of Verizon's data centers and colocation business.
- **\$300M** Strategic Acquisition — Sensity Systems: Led financial workstreams, valuation, integration planning, and investment justification for the acquisition of a leading smart-city technology startup.
- **\$5B+** Commercial Finance Impact — Pricing & Product: Influenced major pricing, promotional, and product-development decisions that drove incremental \$5B value for Verizon postpaid business.

WORK EXPERIENCE

- Verizon Consumer Postpaid (2019–2026), Senior Manager, Finance — Led commercial finance, pricing, promotions, device financing, and new product economics; delivered **\$5B+** in total value impact.
- Verizon Business Markets (2017–2019), Manager, Finance — FP&A partner for Smart Cities, IoT, and Fios Fiber businesses (**\$2B** portfolio).
- Verizon M&A and Strategy (2011–2017), Manager, Corporate Development — Executed **\$10B+** in transactions including towers, data centers, and strategic acquisitions.
- Motorola & Bell Communications Research — Principal Engineer leading product development across IT, software, R&D, and telecom networks.

EDUCATION

- CFA, Charter Holder
- M.S., quantitative finance
- M.S., Management
- B.S., computer science

LinkedIn profile: <https://www.linkedin.com/in/amit-bhatt-cfa-bb346/>

Executive profile: <https://www.amitbhatt.us>

Targeted Roles: Sr Dir. Finance, VP/SVP Finance, CFO business Unit, FinTech/AI Leader, Invest Analysis